



Berwick



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35466 PROFITABLE HEALTH FOOD RETAIL STORE & CAFE

Nestled in a bustling, high-visibility location in a southeastern suburb of Melbourne, this thriving health food store and cafe has established itself as a cornerstone of the local community. With an extensive range of health food products, natural skincare items, eco-friendly goods, supplements, and unique gifting options on offer, it caters to the diverse needs of health-conscious consumers. The cafe serves up delicious specialty coffee and delightful treats, an inviting stop for locals amidst their daily routines.

This vibrant business is further enhanced by qualified practitioners who utilise consulting rooms within the premises to provide one-on-one consultations for any referred customers. This holistic approach positions the establishment as a true health hub, offering clients comprehensive access to alternative health and wellness solutions all under one roof.

The lively atmosphere buzzes with energy as customers flock to enjoy a fresh shopping experience that continuously evolves with current trends. With a strong, organically grown social media following, the business also maintains a database of over 3,600 active customers, regularly engaging them with twice-monthly sale day text messages. These sale days serve as a major drawcard, and along with the extensive customer database, they are among the business's most effective and measurable marketing tools. Introducing an online store would create a new revenue stream and significantly expand the business's reach, offering substantial growth and expansion opportunities.

Key Features:

- A profitable business with a strong and distinctive market presence.
- Renowned for being ultra-friendly and helpful while staying ahead of industry trends.
- A large active client base that continues growing year after year.

Price	\$269,000 Plus Stock At Value
Property Type	Business

AGENT DETAILS

Bonza Business Sales Melbourne -
1300266922

OFFICE DETAILS

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