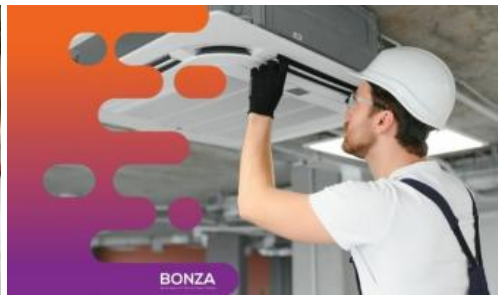




Perth



BONZA



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## 35271 PROFITABLE & REPUTABLE AIR CONDITIONING BUSINESS - 15+ YEARS

Step into the refreshing world of air conditioning with this thriving, highly respected business! With minimal local competition and a sterling reputation for delivering reliable, top-quality systems, this well-established business has earned its place as the go-to provider for homes and businesses alike.

From bespoke designs to smart-home-ready systems featuring Wi-Fi control, this business is a one-stop shop for comfort and innovation. Engaging with customers to explore system options and check installation details, the business prides itself on clear communication and crafting tailored solutions that leave clients with systems designed to last.

With nearly two decades of success, the business operates from a prime industrial location, complete with a fully equipped showroom, office, and warehouse. The owner expertly handles sales, design, and ordering responsibilities, while a knowledgeable and experienced admin team manages all aspects of administration, customer communication, invoicing, and service and repair scheduling, ensuring smooth and efficient operations.

With a robust website generating organic traffic, strong Google reviews, and solid leads from suppliers and online platforms, the business has a fantastic marketing presence. This already profitable business has been on a steady growth trajectory, with plenty of untapped potential. A new owner could bring tradespeople in-house while also leveraging the current strong relationships with reliable contractors.

### Key Features:

Specialist air conditioning business providing reliable systems for homes and

Price \$590,000 Plus Stock  
Property Type Business

### AGENT DETAILS

Bonza Business Sales Perth -  
1300266922

### OFFICE DETAILS

Bonza Business Brokers  
90 Sippy Downs Dr Sippy Downs QLD  
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