



Brisbane City



35082 ESTABLISHED E-COMMERCE BUSINESS - PROFITABLE TECHNOLOGY SECTOR

An outstanding opportunity has emerged to take ownership of a thriving e-commerce dropshipping business that has been a trusted player in the market since 2012. Specialising in networking equipment and accessories, this enterprise has cultivated a stellar reputation for delivering premium products to a wide-ranging clientele, including government organisations, private firms, small businesses, and individual customers. With a commitment to exceptional service, prompt order fulfilment, and comprehensive after-sales support, this business is ideally placed for ongoing expansion and success.

The product offering is both vast and meticulously curated, encompassing everything from advanced Wi-Fi systems and Internet of Things (IoT) devices to Fibre to the Home (FTTH) components. Each product is sourced exclusively from trusted manufacturers, ensuring customers receive the highest quality technology solutions. To further enhance its appeal, the business also provides device configuration services—an invaluable offering for customers less familiar with technology. This cost-effective alternative to on-site technical visits not only delivers added convenience but also helps build lasting customer relationships and encourages repeat business.

A standout feature of this business is its efficient and scalable dropshipping model. By leveraging multiple major suppliers, there is no need to maintain costly stock inventory. Real-time API integration keeps stock levels accurate and pricing competitive, while the ability to forward orders to the most efficient supplier ensures operational agility. The business's national distribution network, supported by dropshipping warehouses in every state, minimises freight costs and enables speedy delivery across the country, giving it a significant edge over competitors.

Price	\$250,000
Property Type	Business

AGENT DETAILS

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OFFICE DETAILS

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