



Southport



35037 ONLINE HOMEWARES & FURNITURE BUSINESS - INTERIOR DESIGN SERVICE

An exceptional opportunity presents itself with the sale of this highly successful online homewares and furniture business, boasting over a decade of proven performance and a loyal customer following. Additionally offering a longstanding interior design service that has operated for over a decade, the business has cemented a strong position in the market with many re-occurring projects and clients. With streamlined processes and established industry relationships, it continues to deliver high-quality products with ease.

Situated in an industrial complex, the business operates a warehouse stocked with a variety of inventory and features an elegant showroom, available by appointment. This inviting space allows customers to see and experience products firsthand, offering personalised one-on-one service and expert advice. The business also enjoys a strong online presence, bolstered by a large social media following that consistently drives traffic and customer engagement.

Primarily functioning as an e-commerce business, it benefits from excellent profit margins and offers a flexible, balanced lifestyle. With customer service as a top priority, the business has developed a high return rate and built a base of loyal, satisfied customers. A smart combination of stocked items and dropshipping helps minimise overheads while maximising efficiency. Established agreements with suppliers ensure smooth order fulfilment and reliable product offerings.

Key Features:

- Loyal customer base, high return rate & customer-centric focus.
- Profitable online store operating for over a decade, with an additional interior design service.

Established supplier agreements ensure seamless order fulfilment & product

Price	\$399,000
Property Type	Business

AGENT DETAILS

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OFFICE DETAILS

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